



# Demystifying the Mysterious World of Offensive Assessments

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CynergisTek won the 2017  
Best in KLAS Award for Cyber  
Security Advisory Services

CynergisTek has been recognized by KLAS in the  
2016 and 2018 Cybersecurity report as a top  
performing firm in healthcare cybersecurity.



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# Offensive Assessments



# What is an Offensive Assessment?

## What is an Offensive Assessment?

### Dictionary

Enter a word, e.g. "pie"



## of·fen·sive

### adjective

1. causing someone to feel deeply hurt, upset, or angry.  
"the allegations made are deeply offensive to us"  
*synonyms:* **insulting, insolent, derogatory, disrespectful, hurtful, wounding, abusive;** [More](#)
2. actively aggressive; attacking.  
"offensive operations against the insurgents"  
*synonyms:* **hostile, attacking, aggressive, invading, incursive, combative, belligerent, on the attack**  
"an offensive air strike"

### noun

/əˈfensiv/

1. an attacking military campaign.  
"an impending military offensive against the guerrillas"  
*synonyms:* **attack, assault, onslaught, drive, invasion, push, thrust, charge, sortie, sally, foray, raid, incursion, offense, blitz, campaign**  
"a military offensive"

# Penetration Testing

- Often called a “pen test”
- An authorized attack
- External/internal/both
- Limited by scope
- Simulates malicious attack
- Same tools/techniques
- Finds holes before bad actors



# Offensive Assessments – Phishing Exercises

- Tests user awareness
- Let's people learn from mistakes w/o consequences
- Only proven method to reduce successful phishing
- Simulates varying levels of sophistication



# Phishing is a Major Problem

- 91 Percent of Hacks Begin with an Email
  - According to a recent FireEye report based on 500 million emails sent between Jan. and June 2018
- Healthcare Lags Other Industries in Phishing Attack Resiliency Rate
  - This is the measure of the ration between those that report phishes and fall victim
  - Reported by PhishMe via [HealthITSecurity.com](http://HealthITSecurity.com)



# Offensive Assessments – Social Engineering

- Physical (on-site) SE
  - Tests physical security
  - Tests user awareness
  - Allows assessor/attacker to access physical systems
  - Assessor/attacker can use hardware hacks
  - Tests access to restricted areas
  - Shows vulnerability to physical theft

## Remote Social Engineering

- Typically conducted via phone
- Tests user awareness
- Allows assessor/attacker to gather credentials
- Vishing
  - Do you know what this is?
  - It's more common than you think





# Offensive Assessments – Red Teaming

- Brings it all together
  - Penetration testing of all in-scope systems
  - Often includes more in-depth testing as assessors are on-site
  - Phishing exercise can be used to gather credentials
  - Social engineering (physical) allows hardware and physical theft attacks gaining credentials

# Advantages and Risks



# Offensive Assessments Can Cause Offense

- Some systems can crash
- Sensitive information is accessed
- IT and security are often nervous and defensive
- Can cause downtime or outages
- Will show the flaws in your security and WILL make everyone nervous

## Advantages Far Outweigh Risks

- Finding the holes before the bad actors do
- Eliminating vulnerabilities
- Finding unknown systems that present serious risks
- Minimize the chances of a breach
- Gain a broader understanding of your security posture

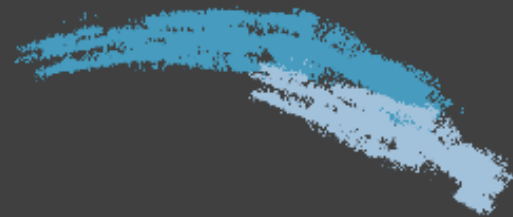


# Biggest Selling Points of Offensive Assessments

- Most offensive assessments (with the exception of the Red Team) are a lot less expensive than you think.
- A good pentester will NOT crash your systems or cause outages.
- Offensive exercises show everyone in the organization how attacks look and how to be prepared.
- If you don't do these the bad guys will gladly do it for you but the cost will be MUCH higher.



# How Maturity Should Guide



# Many Organizations Are NOT Ready

Offensive assessments are proactive

They find issues that are missed

Can break systems that are not “ready”

This type of assessment uses the “path of least resistance”

Less secure/mature organizations will get less value

Do you perform regular vulnerability scanning?



Are you confident that your hardware inventories are good?



Has your network been sufficiently segmented?



Are there systems on your network that are out of IT/IS control?



What about your patching program?



Do you have lots of legacy systems?



Have you taken steps to secure your printers/IoT/BioMed?

# Is Your Organization Mature Enough?



# Some Traits of a Mature Organization



Keep up with threat intelligence



Maintain a current and accurate asset inventory



Have an enterprise wide patching solution



Implement effective mitigating controls



Equip your enterprise with effective detection

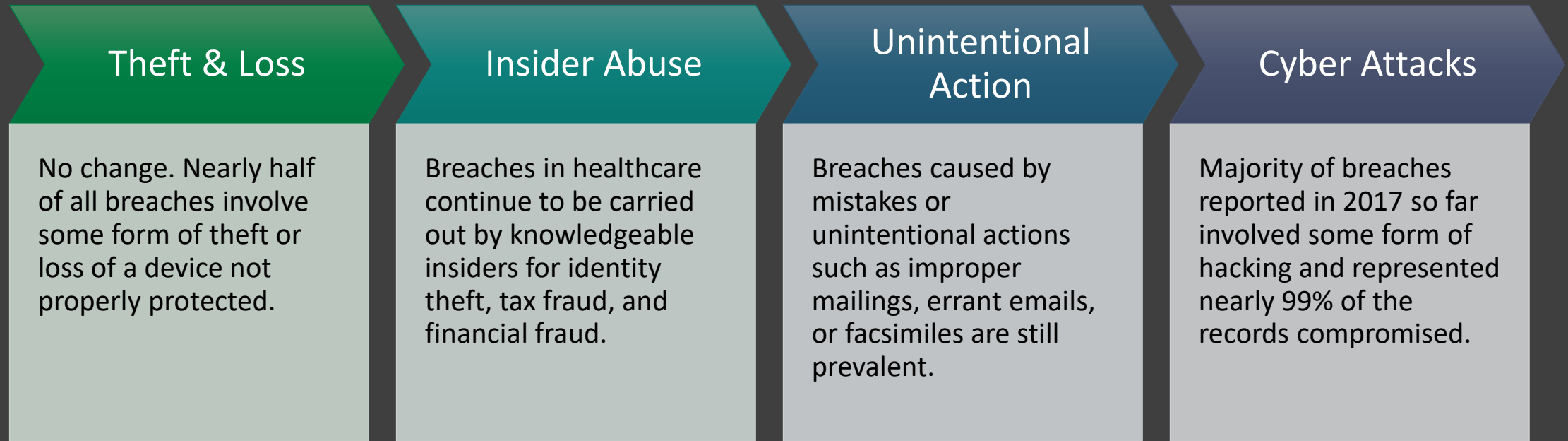


Develop and practice a broad incident response plan

# Real-World Impact



# Top Security Risks in Healthcare



# Convergence = Opportunity

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- In 2017, less than 1 in 10 providers had not adopted an EHR system, compared to the inverse in 2003
- Hacking has increase several hundred percent since 2015
- Ransomware attacks have soared to 80,000 per hour
- Breaches in 2017 are more about disruption and destruction than simple theft of data or extortion
- And the new concern is data corruption, the silent attacker



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58% of incidents involve insiders – healthcare has the highest percentage of incidents involving internal actors

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Medical device hacking creates media hype and presents greatest patient safety issue, but its still databases and documents most often involved

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Ransomware is the top malware attack by a wide margin, 70% of attacks of malicious code were ransomware

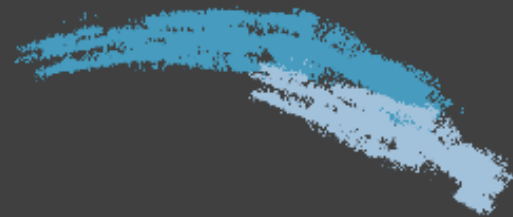
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Basic security measures are still not be implemented, data still not being encrypted, access not controlled

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# Breach Statistics (2015-2017)

# Talking To The Board



# The Board Needs to See Value

Security is abstract, the board needs to see a concrete value.

“Cybercrime damage costs will hit \$6 trillion annually by 2021”

CSO Dec. 2016



## Motive

*“When there is an observable motive for a data breach, regardless of “whodunit,” it’s most often money. The access that healthcare workers have presents many opportunities for identity theft and fraud such as tax fraud, establishing lines of credit, etc.”*

-Verizon PHIBR 2018





# Cyber Espionage: Intelligence

- Cyber espionage is being carried out by nation-state actors
- Large breaches such as Anthem, Premera, Community Health Systems, UCLA are suspected cases of espionage
- A case example is the OPM intrusion presumed by a Chinese group that captured security clearance documents
- But...they are also targeting industrial control systems that control and manage critical infrastructure

# Targeted Attacks: Multiple Motivations

- Typically nation-state attack groups
  - “APTs are known for being highly sophisticated, using multiple vectors to attack a target network, and having unrelenting tenacity”
  - Many attacks go undetected for considerable periods of time – estimated 314 days on average
  - Phishing, ransomware, cryptomining have increased dramatically
  - Newer disruptive attacks replacing traditional data attacks



## Are We Ready?

60% of IT security experts who responded to the Black Hat Attendee Survey believe that a successful attack on U.S. critical infrastructure will happen within two years. Also, only 26% of respondents believe that the country is prepared to handle such an attack.

*Dark Reading, July 10, 2017*

# How Healthcare Stands Today – The Top Concerns

- **70%: lack of competent in-house staff**
- **67%: data breach**
- **59%: cyberattack**
- **54%: inability to reduce employee negligence**
- **48%: ransomware**
- **84% of HCOs do not have a cybersecurity leader**
- **Only 15% of organizations have a CISO currently in charge**
- **Over 50% of all respondents said they do not conduct regular risk assessments**
- **92% of C-suite said data breach and cyber still not a key area of focus for the board**

*Source: Ponemon Institute Survey and Opus*

*Q4 2017 Black Book survey (323 strategic decision makers in US HCOs – provider and payer)*

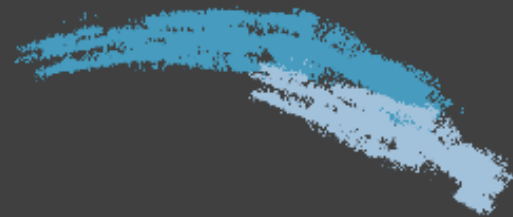
# Priorities

- 89% of respondents said their 2018 budgets were dedicated to business functions
- “Only a small fraction” was being saved for cybersecurity

*Q4 2017 Black Book survey (323 strategic decision makers in US HCOs – provider and payer)*



# Conclusion





Are We Ready?

Executives need to recognize that compliance does not equal security and checking the box is no longer sufficient.

# Thank You!

Questions?

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